

SUMMARY

of meeting with interested suppliers

regarding published procurement procedure „**RAIL BALTICA MAINLINE
CONSTRUCTION IN LATVIA**” (ID No EDZL 2021/6 CEF)

Date and time of meeting: 07.12.2021, 15:00 - 17:00

Place of meeting: *MS Teams* platform, online.

Participants of meeting:

- Representatives of SIA „EIROPAS DZELZCEĻA LĪNIJAS” (hereinafter referred to as EDzL):

Andrea Laudanna	Chief Engineer
Einars Jaunzems	Director of the Project Implementation and Management Department
Gatis Gangitis	Project Manager of the Project Implementation and Management Department
Dana Sauberga	Public Relations Project Manager
Kaspars Baikovskis	Head of Technical support of the Project Implementation and Management Department
Rolands Pocs	Procurement Manager of the Project Implementation and Management Department
Igors Oleinikovs	Head of Construction contract management of the Project Implementation and Management Department

- Representatives of the joint venture RB Rail AS (hereinafter referred to as RB Rail):

Eriks Dilevs	Technical Director
Aiga Benfelde	Procurement Manager
Alvydas Jagminas	Senior Contracts Manager

- Representative of the Ministry of Transport: Ludmila Juskevica, Head of the Unit of Rail Baltica Legal Affairs.

- Representatives of suppliers:

90 enterprises and institutions applied for participation in the meeting. The total number of participants of the meeting in the *MS Teams* environment: ~ 160 users.

I Introduction

At the beginning of the meeting, moderator D.Sauberga, representative of EDzL, acquaints the attendees with the rules of the meeting (technical solution of meeting, recording of the meeting, order of asking questions and discussion, etc.), the planned structure and goals of the meeting.

D.Sauberga introduce main topics of meeting:

- Introduction about EDzL;
- EDzL activity status;
- Procurement timeline and qualification requirements;
- Documentation of the second stage of the procurement and the object of contract.

II Presentation

E.Jaunzems, representative of EDzL, starts the presentation providing information on the Project Implementing body EDzL and Rail Baltica construction object under EDZL responsibility. E.Jaunzems informs about main stakeholders involved in Rail Baltica project realisation in Latvia and gives details about their planed involvement in construction contract of mainline construction works.

E.Jaunzems, representative of EDzL, continues by providing information about the planned Rail Baltica main line construction works procurement timeline and qualification requirements:

1. Type of procedure – Competitive procedure with negotiation according to the Article 8, Paragraph 6, Point 3 of the Public Procurement Law;
2. Procurement procedure is divided in two stages: 1) Qualification of candidates and 2) Submission of proposals and negotiation (if needed). First stage documentation is published since 12th November 2021. Procurement is published in the Electronic Procurement System of Latvia (EIS): <https://www.eis.gov.lv/EKEIS/Supplier/Procurement/60093>.
3. Announcement of second stage is planned in April 2022 and the end of procurement procedure and signing of contract is planned in October/November 2022;
4. The Candidate's average annual financial turnover (net) during the previous 3 (*three*) financial years must be at least EUR 1 000 000 000 (*one billion euro*);
5. Main technical requirements for Candidate's experience shall be fulfilled in years 2015 to 2022 (until the deadline for the submission of the Applications);
6. The Candidate's shall have experience in construction of 100 (*one hundred*) km of TSI compliant double-track railway line, this requirement also can be fulfilled by two separate contracts or by two separate sections in one contract. Railway line should be designed and constructed according to traffic code - P2 according to the Commission Regulation (EU) No 1299/2014 (speed according to traffic code P2 or higher). Candidates also shall have experience in construction works of railway and/or a road bridge with minimum span length at least 150 (*one hundred and fifty*) m and construction work of a railway and/or a road viaduct or bridge with minimum pier height at least 15 (*fifteen*) m.

Also, requirements regarding the BIM experience and ISO or equivalent certification are set for Candidates.

A.Laudanna, representative of EDzL, continues by providing the information about procurement second stage documentation and object of contract:

1. A.Laudanna presents suggestions for Candidates – a legal communication channel to communicate with the procurement commission and for the procurement documentation is EIS. Local procurement approach is strict and formal. Only proposals submitted via EIS will be accepted and evaluated by the procurement commission;
2. A.Laudanna informs that in the second stage of the procurement will be evaluated:
 - Technical capacity (environmental and sustainable approach);
 - Total mainline Costs - comparing the proposals on base of a standardized precise BOQ (bill of quantities) with preliminary approximative quantities indicated by the Contracting Authority, where the unit prices will be entered by the tenderer;
3. The contractor will be awarded with full contract for construction of mainline (average 220 km - almost all located in rural environment), including works: network relocation, substructure, embankment estacade, bridges, overpasses, underpasses, rail and sleepers' installation;
4. The contract will be structured on the principle of Phasing of Works. By signing the contract, a committed section with planned 200 million EUR will be given to the contractor, also the Early Contractor Involvement (ECI) phase will be activated by signing the contract;
5. It is expected to start construction works in first 4 building permits (approximately 15 km long section). Prior the start of the construction works in the mentioned 4 building permits the contractor will be provided with fully approved detailed design authorized by all stakeholders including municipalities, utility owners and land owners; Next phases (conditional) will be ordered when finances, design and land will be available (next tranche confirmation is expected in the mid 2023);
6. Principle of remuneration which is planned to be included in the documentation of second stage of the procurement procedure – will be remunerated: mobilization cost; cost for main management structure on time base; executed works based on re-measured quantities applied to BOQ (under evaluation principle for remuneration of cost optimization proposal from the contractor on ECI phase);
7. A.Laudanna provides a detailed information on the expected documentation of second stage of the procurement procedure (full information can be seen in the meeting's presentation);
8. A.Laudanna informs about planned structure of ECI phase. The main objectives of ECI will be:
 - Improvement and anticipation of global preparation and organization;
 - Anticipated and mitigated risk in respect of quality of design reducing claims (saves time for all parties) in respect of design completeness and detalisation;

- Achieves CAPEX reduction without jeopardize quality of the object and increased OPEX cost.

On general scrutiny phase is planned to prepare 3 main documents: General constructability report; General design scrutiny report; General CAPEX value engineering report.

For all building permits will be used specific scrutiny phase which includes preparation of: building permit constructability report; building permit design scrutiny report; building permit CAPEX value engineering report.

III Answers to the questions asked

1. E.Jaunzems moderates Q&A section and together with the participants from EDzL answers the questions submitted in *MS Teams* chat during the meeting.
2. The information on questions asked during the meeting and provided replies are available as an Annex to this summary in a separate document.

IV Closing

Moderator D.Sauberga closes the meeting by thanking the participants for participation and questions asked.

Provided information is a general description of the procurement process only. Before acting on any information, you should consider the appropriateness of it having regard to procurement regulations, officially published documentation for this procurement in the Electronic Procurement System (EIS) and written answers to questions. Not information shared during the presentation constitutes advice, a confirmation, or any kind of commitment or interpretation with regard to this procurement. Any shown materials or verbal statements are provided with no guarantees of reliability, completeness, accuracy or timeliness, and without any obligations. SIA EIROPAS DZELZCEĻA LĪNIJAS assumes no liability or responsibility for any content shared (in written or in verbal form) during the presentation. The opinions expressed in this presentation and on the following slides are those of the participants individually and not necessarily those of SIA EIROPAS DZELZCEĻA LĪNIJAS and/or Procurement Commission of respective procurement. Information provided may change later during development of the documentation for the specific procurement.

Annex:

- Answers to the questions from suppliers on 6 (*six*) pages.