

SUMMARY

of meeting with interested suppliers

regarding procurement procedure „CONSULTING ENGINEER AND CONSTRUCTION SUPERVISION SERVICES FOR THE RAIL BALTICA MAINLINE CONSTRUCTION IN LATVIA” (Id No. EDZL 2021/7 CEF)

Date and time of meeting: 19.01.2022, 15:00 - 16:10

Place of meeting: *MS Teams* platform, online.

Participants of meeting:

- Representatives of SIA „EIROPAS DZELZCEĻA LĪNIJAS” (hereinafter referred to as EDzL):

Andrea Laudanna	Chief Engineer
Einars Jaunzems	Director of the Project Implementation and Management Department
Gatis Gangitis	Project Manager of the Project Implementation and Management Department
Dana Sauberga	Public Relations Project Manager
Kaspars Baikovskis	Head of Technical support of the Project Implementation and Management Department
Rolands Pocs	Procurement Manager of the Project Implementation and Management Department
Igors Oleinikovs	Head of Construction contract management of the Project Implementation and Management Department

- Representatives of the joint venture RB Rail AS (hereinafter referred to as RB Rail):

Aiga Benfelde	Procurement Manager
Alvydas Jagminas	Senior Contracts Manager

- Representative of the Ministry of Transport: Ludmila Juskevica, Head of the Unit of Rail Baltica Legal Affairs.
- Representatives of suppliers:

50 enterprises and institutions applied for participation in the meeting. The total number of participants of the meeting in the *MS Teams* environment: ~ 110 users.

I Introduction

At the beginning of the meeting, moderator D. Sauberga, representative of EDzL, acquaints the attendees with the rules of the meeting (technical solution of meeting, recording of the meeting, order of asking questions and discussion, etc.), the planned structure and goals of the meeting.

D. Sauberga introduce main topics of meeting:

- Introduction about SIA „EIROPAS DZELZCEĻA LĪNIJAS” (EDzL);
- EDzL activity status;
- Procurement timeline and qualification requirements;
- Procurement second stage documentation and object of contract.

II Presentation

E. Jaunzems, representative of EDzL, starts the presentation providing information on the Project Implementing body EDzL and *Rail Baltica* construction object under EDzL responsibility. E. Jaunzems informs about main stakeholders involved in *Rail Baltica* project realisation in Latvia and gives details about their planned involvement in construction of mainline construction works.

E. Jaunzems, representative of EDzL, continues by providing information about the planned Engineer and construction supervision services procurement timeline and qualification requirements:

1. Type of procedure - Competitive procedure with negotiation according to the Article 8, Paragraph 6, Point 3 of the Public Procurement Law;
2. Procurement procedure is divided in two stages: 1) Qualification of candidates and 2) Submission of proposals and negotiation (if needed). First stage documentation is published since 17th December 2021. Procurement is published in the Electronic Procurement System of Latvia (EIS): <https://www.eis.gov.lv/EKEIS/Supplier/Procurement/66632>;
3. Announcement of second stage is planned in May 2022 and the end of procurement procedure and signing of contract is planned in September 2022;
4. The Candidate's average annual financial turnover (net) during the previous 3 (*three*) financial years must be at least EUR 50 000 000 (*fifty million euro*);
5. Main technical requirements for Candidate's experience shall be achieved in years from 2012 to 2022 – date means date of commissioning or acceptance by client/contracting authority, execution of this works can be started also earlier;
6. The Candidate's shall have successfully executed a contract for the supervision of civil construction works (completed construction works, object has been put into service), within the framework of which at least 100 (*one hundred*) km of railway track, which includes a new railway bridge and/or a road viaduct with minimum pier height at least 15 (*fifteen*) m, have been built;

Candidates also shall have successfully executed a contract, within the framework of which it has performed a construction contract engineer's function in accordance with the conditions of the FIDIC contract system or equal at the object, the volume of construction works (completed construction works, object has been put into service) of which is at least EUR 1 000 000 000 (*one billion euro*), excluding VAT.

Also, requirements for Candidates BIM experience and ISO or equivalent certification are set.

A. Laudanna, representative of EDzL, continues by providing the information about the documentation of the second stage of the procurement procedure and the object of contract:

1. A. Laudanna presents suggestions for Candidates – the only legal communication channel to communicate with the procurement commission and for the procurement documentation is Electronic Procurement System of Latvia (EIS). Local procurement approach is extremely strict and formal. Only proposal submitted via EIS will be accepted and evaluated by the procurement commission;
2. A. Laudanna informs that in the second stage of the procurement procedure the proportion between technical and financial evaluation will be in range 25-35 / 75-65 %;
3. The contractor will be awarded with full contract for FIDIC Engineer and supervisor works according to Construction Law of Latvia for all construction of mainline (average 220 km - almost all located in rural environment), including works: network relocation, substructure, embankment estacade, bridges, overpasses, underpasses, rail and sleepers' installation.

Works will include: Engineer services according FIDIC White book for FIDIC Red book construction contract; Supervision services according construction regulation of Latvia; Supervision of stakeholder coordination during construction; Verification of conformity to Public Procurement Law and CINEA eligibility criteria.

Supervision works of construction will not include supervision of CCS and ENE construction works;

4. The contract will be structured on the principle of Phasing of Works – committed and conditional phasing.

For different construction phases separate Engineer's team should be involved. There will be requirement to establish Central management team located in Riga which deals with general questions of supervision contract. For each construction section – South and North will be required to establish separate supervision team to deal questions related to specific construction section. For supervision works for each separate building permit (62 in total) also separate supervisory team should be organised during construction works;

5. Construction works and accordingly supervision works is planned to be divided in following phases:
 - Perform works in Phase 1 – General contract part active from day one till end – including ECI;
 - Perform works in Phase 2 – Construction works in South construction section;
 - Perform works in Phase 3 – Construction works in North construction section;
 - Perform works in Phase 4 – installation of rail, sleepers and ballast in sections not less than 50 km.
6. A. Laudanna informs about the planned structure of Early Contractor Involvement phase (ECI). Main objectives of ECI will be:
 - Improvement and anticipation of global preparation and organization;
 - Anticipated and mitigated risk in respect of quality of design reducing claims (saves time for all parties) in respect of design completeness and detalisation;

- Achieves CAPEX reduction without jeopardize quality of the object and increased OPEX cost.

On general scrutiny phase it is planned to prepare 3 main documents: General constructability report, General design scrutiny report and General CAPEX value engineering report.

For all BP will be used specific scrutiny phase which includes preparation of: Building permit constructability report, Building permit design scrutiny report and Building permit CAPEX value engineering report.

III Answers to the questions asked

1. E. Jaunzems moderates Q&A section and together with the participants from EDzL answers the questions submitted in *MS Teams* chat during the meeting.
2. The information on questions asked during the meeting and provided replies are available as an Annex to this summary in a separate document.

IV Closing

Moderator D. Sauberga closes the meeting by thanking the participants for participation and questions asked.

Provided information is a general description of the procurement process only. Before acting on any information, you should consider the appropriateness of it having regard to procurement regulations, officially published documentation for this procurement in the Electronic Procurement System (EIS) and written answers to questions. Not information shared during the presentation constitutes advice, a confirmation, or any kind of commitment or interpretation with regard to this procurement. Any shown materials or verbal statements are provided with no guarantees of reliability, completeness, accuracy or timeliness, and without any obligations. SIA EIROPAS DZELZCEĻA LĪNIJAS assumes no liability or responsibility for any content shared (in written or in verbal form) during the presentation. The opinions expressed in the presentation and on the slides are those of the participants individually and not necessarily those of SIA EIROPAS DZELZCEĻA LĪNIJAS and/or Procurement Commission of respective procurement. Information provided may change later during development of the documentation for the specific procurement.

Annex:

- Answers to the questions from interested suppliers on 6 (*six*) pages.